

# EssenceGroup

because time is of the essence

EUROPE - CIS - ASIA - AMERICAS - AFRICA

2017

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## About company

Within more a decade on board, we built a strong reliable company reputation. We offer you a quality service that meets your requirements and is in accordance with the international standards. Our company is ready to offer complete solutions for logistics: overland transportation, sea transportation, air transportation, railway transportation, warehouse services, cargo insurance, brokerage services and many more.

## Why choose us

Our success is built upon a strong team of professionals. Our team of specialists is something that makes us extremely proud and self-confident.

We provide transport by land, sea and air. Custom/bonded warehouse services. Custom office based at warehouse. Cargo insurance services.

We have most liable Dutch AON insurance. High credit rating. We have been awarded with the Gazelle Prize 2016.

## Safety first

- All risks covered by reliable insurance at AON company
- Value of 500 000 EUR
- Possibility to extend the value of insurance



## Financially secure

Since 2011 Essence Group among 5% financially most reliable companies in Lithuania

## On time

- Just on time deliveries
- Logistics experts will plan a route to deliver your order on time
- Air transport deliveries Worldwide
- 96% deliveries KPI

## Contract logistics

- Contract to ensure business run in long term
- Contract to ensure budget control
- Contract for sustainable long term partnership

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*As founder and director of Essence Group, I have always believed that “people are the heart of any organization.” Based on this premise, our mission is to hire and retain top-quality employees, provide them with the finest tools and technologies available, and challenge them to meet and exceed the highest standards of performance. This people-oriented philosophy fosters a company-wide pride in our shared work of being one of the most successful logistics company in Lithuania. It also animates our forward thinking, technology-driven mindset. Because we have acquired the resources, experience, skills, and initiative necessary to be proactive problem-solvers for our customers, we have transformed our client relationships into true partnerships. Tomorrow and beyond, we will continue our commitment to leading our space by providing the most reliable, competitive, and responsive services available to suite all of your business needs.*

**Director Zbigneu Buiko**

## Road Transport

Whether you need a domestic or international road logistics solution for your full truck load, part load, groupage or temperature-controlled products, we can arrange and deliver your cargo when and where you wish. Our skilled and experienced teams of freight forwarders arrange deliveries from door to door of all kinds of palletised industrial cargo or consumer goods throughout Europe and in the rest of the world.

### Our trucks:

- Tilt: 82 cbm, 86 cbm, 90 cbm, 110 cbm, 120 cbm, 150 cbm
- Isothermal trucks 82 – 90 cbm
- Temperature controlled trucks 82 – 90 cbm
- Container trailers for 20ft, 40ft and 40ft HQ containers
- Trucks with ADR license for the transport of flammable goods
- Trucks with license of bonded carrier

### We care about ecology:

Essence Group is committed to protecting the environment. Essence Group works hard to improve its fleet's environmental performance which produces greater returns for customers while reducing the impact on the environment.

## Railway Transport

Rail transport – convenient delivery to any region of Europe, as well as in all areas overseas. Railway options allow performing goods transportation over long distances in the shortest time.

International rail transportation – the best mean of shipping over long distances. When it comes to a cost-effective and reliable method of delivery, the rail transport is irreplaceable. Rail transport allows you to carry any oversized loads, including specialized gear and equipment, because it is impossible to

An important argument in favour of international rail transport is also the possibility to transport any amount of goods. From the point of view of logistics, rail transportation is the most convenient way to deliver bulk. Therefore you can save both time and energy in support of cargoes.



## Sea Transport

Sea transportation is ideal for the delivery of goods from distant suppliers. Most sea transportation is conducted in containers which vary in size. Goods can be grouped into a container (LCL) or fill a container (FCL), Up to 90% of world's goods are carried by sea.

### What we offer:

We offer a full range of services related to the sea transport of all types goods: container, bulk, loose, piece goods, and RORO-type. We will help you with customs clearance and support along the entire trip. The main difference between the sea transports from other types of delivery – low cost, therefore this kind of services is gaining popularity among international companies.

Cooperation with many transfer lines gives us an opportunity to offer optimal customer service cost.

### Container types:

- Dry Container (20', 40' HC) (45 HCPW)
- Reefer Container (Reefer)
- Open Top (OpenTop)
- Flatrack (Flatrack)
- Tank Container (Tank)

## Air Transport

Air transport is the most recent mode of transport. It is the gift of the 20th century to the world. The two world wars gave a great impetus to the development of air transport in almost all the countries of the world. The peculiar characteristic of air transport is that it does not need a specific surface track for its operations.

It has no physical barriers as in the case of other mode of transport. Political boundaries are also immaterial although it has to observe the requirements of the International Law. The supreme advantage of air transport lies in its quickness.

It is the fastest mode of transport. But the cost of its operation is very high and thus it is suitable for mails and light and costly cargo. However, in advanced countries like U.S.A., Germany, etc. it offers a tough competition to the railways.

### What we offer:

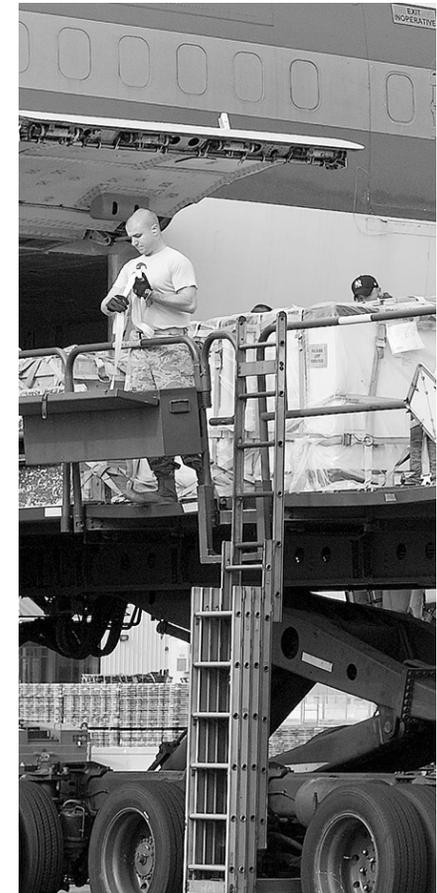
Essence Group provides fast, flexible and reliable air freight solutions, whatever your destination or deadline.

Our extensive shipping and logistics experience ensures we can cater for all your requirements when it comes to air freight, including collection and delivery, advice on best route and fastest transit. We offer a range of different options to suit your budget and specified deadlines.

We offer competitive rates and a flexible approach to customer demands covering all major airports across the world. We can also track shipments so our customers have access to real-time information and status of their cargo. Our comprehensive global network of partners ensure we are able to resolve any issues quickly and efficiently.

With our own customs badge code, we also provide a range of air freight customs clearance services including inspections, documentation and final clearance.

Essence Group can also provide warehouse, storage, collection and delivery services for your cargo.



# Warehouse services

The warehouse is the heart of internal logistics, which is why it has to function reliably on all fronts. Essence Group provides warehousing services to small and large companies, across all industries. Our warehouse operations comprise all basic operations from reception to loading. Essence Group has professionals for each warehousing work phase – from planning to implementation!

Efficient and reliable warehouse and dispatch centre operations ensure that only items that have been ordered are transported to the clients. And at exactly the right time. Strong expertise in warehouse logistics and good leadership skills are important components of quality management and the key to improving the efficiency of our customer's logistics process. Our experience covers, for example, large service warehouses of transport companies, chemical warehouses, warehouses of the foodstuffs industry and wholesale businesses, spare parts warehouses of machine shops, etc.

We offer:

- storage in temperature-controlled warehouses;
- professional team of managers and operators to take care of entrusted clients;
- item and pallet receiving and picking of goods;
- checking and sorting of goods;
- Trucks with ADR license for the transport of flammable goods;
- freight forwarding to the destination (long-term experience in shipments of goods to retail chains);
- checking and recording of movement of goods in our own IS, or IS of the client in an online mode;
- administrative support – receiving, processing of orders, document and barcode
- printing, reporting;
- storage and distribution of marketing materials for one-time and repeated use;
- returns processing – sorting, credit issue;
- added value services (packing and assembly of goods, labeling, stickering) in one place, including supply of packing materials.

# Licenses we have

- Bonded excise warehouse
- Type B customs warehouse
- Type C customs warehouse
- Type D and E customs warehouses
- Free warehouse
- Special economic zone or Free zone
- ADR dangerous goods warehouse



# Cargo insurance

Essence Group offers comprehensive cargo insurance coverage at exceptionally competitive rates.

Cargo insurance covers physical damage to or loss of your goods whilst in transit by land, sea and air and offers considerable opportunities and cost advantages if managed correctly.

Sometimes in our industry things can go wrong. This is very rare for us at Essence Group, but admittedly it can happen.

Cargo can be handled many times on its journey to destination. People make mistakes or mechanics can fail. Every time the shipment moves on a new leg of the journey there is a risk, not to mention problems with weather, storms at sea and more.

To this end our customers often ask for complete piece of mind. Through our regulated partners we deliver a high quality product which gives customers the assurance that their cargo is safely insured against partial or complete loss. In an uncertain world sometimes you just need to know you're covered.



# Custom brokerage

Our experts support you in the bureaucratic procedures involved in the international transit of ships and goods, acting on your behalf and helping you in the paperwork and electronic submission of documents and requests for authorization.

We have all types of custom and bonded warehouses, so we can change status of your goods very smoothly.

- Receiving, storing and moving excise goods
- Customs clearance
- Import and export Customs operations
- Temporary importation/exportation procedures
- Re-import and re-export Customs operations
- International trade consulting



# Excise goods logistics

The core business of Essence Group is managing the transport, storage and transshipment of excisable goods. Our added value lies in our superb all-inclusive service. Based on our years of experience and outstanding reputation, we can complete all the required formalities for you rapidly, reliably and discreetly.

We offer you completely secure storage locations complying with the highest standards laid down in Europe. Added to this is the detailed electronic recording of all incoming and outgoing goods, providing you with the guarantee that all risks have been minimized.

Essence Group complies with the stringent administrative and organizational requirements for storing goods on which excise duty has not been paid. As a neutral and independent customs bonded warehouse, we are able to complete all excise obligations on behalf of the owner of the goods.

We manage all the formalities for the customs transit of goods bearing a T-1 form, including the mandatory document guarantee.

Essence Group can act as tax representative for companies not based in the Lithuania. We manage all the required formalities, thus avoiding unnecessary financial transactions.

## Chilled & frozen meat

Essence Group is specialized in transporting chilled and frozen meat and meat products. We offer transport of:

- Chilled meat and meat products
- Frozen meat and meat products

## Why us:

We are specialized in frigo transport in Bulgaria and the European Union, as vehicles are equipped with modern refrigerated units that maintain temperatures of minus 25°C to plus 25°C.

All our trucks are equipped with the latest and most modern systems for temperature control.

All have ATP certificates and temperature recorders on board.

## Fresh & frozen fruits and vegetables

Would you like to out contact the transport of your fruits and vegetables? Essence Group is the right partner for you! At this moment we have more than 10 years of experience of international transportation, so we can reassure you we can professionally transport your cargo. We gladly help to come up with transportation and efficiency solutions to move your stocks from a location to a desired destination in Greece, Italy, Spain, France, Belgium, Germany, Netherlands, Poland, Russia and other.

To efficiently move your fruits and vegetables a certain degree of knowledge and experience of the product is fundamental. We use trucks with built-in cooling equipment, partition walls and a double vaporizer to create an optimal climate for the preservation of condiments. The main asset of this system is the possibility to use multi-temperature. This provides the possibility to transport different types of cargo at a diversity of cooling and freezing temperatures. Some interesting aspects of this system:

- Possibility to transport cooled or frozen commodities.
- Choice between fully loaded trucks or grouping with other customers
- International transport with knowledge of the countries we operate in.

## Our advantages:

Are you pursuing a trustworthy company for international transportation? At Essence Group we regularly transport fruits and vegetables. Our niche within the fruits and vegetables market in Italy are, amongst other regions, Torino and Cuneo; in Spain we mainly focus on the regions of Almeria, Murcia, Valencia and Castellon.

On a weekly basis we load fruits and vegetables for many large consumers to supply supermarkets, but also to wholesale markets for further transport to Scandinavian countries.

We certainly don't limit our range to the aforementioned areas and provide you with the opportunity to load cargo anywhere in Italy, Spain and France.



## Construction goods

Essence Group– your partner when it comes to the challenges faced in the building and DIY sector. Delivery chains tailored to individual needs ensure the continuous flow of goods. Professional industry logistics ensures the permanent availability of products time and time again every day.

### What we offer:

Essence Group is a transport and logistics service provider specializing in the construction materials industry. Our core expertise lies in the transport of construction materials. Silo vehicles, curtain-sided trucks, truck-mounted cranes and portable forklifts are used. We have suitable vehicles for different products. We are extremely flexible and high-performing with the help of technical detailed solutions and practical unloading techniques.

We supply construction sites with loose as well as with palletized goods. Our daily recipients include retailers as well as building and DIY centers.

## General cargo

Essence Group is a leading company, providing logistic transportation solutions for general cargo of all types. Among the different cargo types we have transported are: vehicles, forklifts, iron machinery, pipes, heavy sheets, lumber, and more. General cargo transport and distribution is our ambition and strength. Our network provides efficient transport throughout Europe.

General cargo shipments are distributed based on a network of 14 terminals located throughout Europe. We deliver both standard (Euro-pallets) and non-standard (long-loads and oversized pallets) shipment.

Due to our long-standing experience in terms of logistics, our well established network of partners and storage facilities throughout Europe we can guarantee economical delivery in time.

